NEXIZONE

CONSULTANCY AND SERVICES

Talent Meets Trust

COMPANY PROFILE

Business Consultancy · HR Solutions · Hospitality Services

DOHA, QATAR

INTRODUCTION

Welcome to Nexizone

Talent Meets Trust

Nexizone Consultancy & Services W.L.L is a Qatar-based boutique business consultancy and services company. We help organisations improve performance, strengthen management capabilities and achieve sustainable growth through practical, people-focused solutions.

Led by professionals with over 20 years of experience, we combine industry knowledge, management expertise and a collaborative approach to deliver solutions aligned with each client's objectives. We believe every successful business is built on the right strategy, effective management and talented people.

What We Do

01 **Business & Management Consultancy**
Strategy, operations, organisational development, policies, KPIs, digital transformation and marketing support to strengthen your business foundations.

02 **HR Administration Process Consultancy**
HR strategy, role clarity, workforce planning, talent development, recruitment and short-term staffing to build stronger organisations.

03 **Hospitality Services**
Corporate hospitality, events support, guest relations and flexible event staffing delivered with professionalism and care.

Serving construction, infrastructure, oil & gas, railways, airports, healthcare, manufacturing, technology, energy and many more sectors, Nexizone is a dependable partner on your journey towards growth and excellence.

OUR FOUNDATION

Our Foundation

Our Vision

To be a trusted business partner, recognised for delivering innovative management solutions, developing organisational capabilities and creating sustainable value for businesses across industries.

Our Mission

To empower organisations through effective business consultancy, strategic HR solutions and professional hospitality services by combining expertise, integrity and a commitment to excellence.

Our Core Values

Trust & Integrity

Building lasting relationships through transparency, honesty and ethical business practices.

Professional Excellence

Delivering quality, value-driven solutions through knowledge, experience and continuous improvement.

People First

Recognising that people are the foundation and strength of every successful organisation.

Commitment

Taking ownership and delivering on our promises with dedication and accountability.

Innovation

Embracing new ideas and practical approaches to improve business performance.

Partnership

Working collaboratively with clients to achieve shared goals and sustainable success.

Our Approach

- Understand our clients' business needs and objectives.
- Develop practical and customised solutions.
- Apply industry knowledge and professional expertise.
- Focus on measurable improvements and results.
- Build long-term relationships through trust and commitment.

ABOUT US

About Us

Nexizone Consultancy & Services W.L.L is a Qatar-based boutique business consultancy and services company, dedicated to helping organisations improve performance, strengthen management capabilities and achieve sustainable growth.

Our team brings over 20 years of combined experience, blending practical industry knowledge with a people-focused approach. From business and management consultancy to HR administration process consultancy and hospitality services, we help clients resolve operational challenges, strengthen structures and elevate service delivery. Our commitment goes beyond services: we build relationships founded on professionalism, reliability and trust.

Our People

Sandeep Pandey

Director

An accomplished entrepreneur and management professional with over 20 years of experience across business management, human resources and hospitality. As Director of Nexizone, he brings entrepreneurial vision and a commitment to building sustainable businesses and lasting professional relationships.

He has served as Director of Qatar-based Amity Trading & Contracting and has established and owned business ventures overseas. Combining strategic thinking with practical leadership, he excels at managing operations, developing teams and driving organisational growth.

An accomplished public speaker, he is passionate about communication and leadership development. His skills include strategic planning, business development, team leadership, operational management, relationship building and effective communication. He brings these strengths together with a practical, people-focused approach to business, reflected in his belief that:

"Building successful businesses begins with the right people, strong relationships and trust."

KEY STRENGTHS

- Strategic Planning
- Business Development
- Team Leadership
- Operational Management
- Relationship Building
- Effective Communication

Purushottam Subedi

Consultant

An accounts and finance professional with a strong command of financial law, regulatory compliance and internationally recognised financial best practices. He supports organisations in maintaining accurate, transparent and compliant financial management.

His expertise spans financial reporting, accounting systems, budgeting and cost control, internal controls and financial governance. He helps businesses strengthen their financial processes, manage risk and make informed decisions based on reliable financial information.

At Nexizone, he brings a disciplined, detail-oriented approach to financial advisory, supporting clients in building sound financial frameworks, policies and procedures that promote accountability and sustainable growth.

Focus Areas: Financial law and regulatory compliance; accounting and financial reporting; budgeting, cost control and financial planning; internal controls and financial governance; finance policies and procedures.

"Sound financial governance is the foundation of every sustainable business."

AREAS OF EXPERTISE

- Financial Law
- Accounting & Reporting
- Financial Best Practices
- Regulatory Compliance
- Internal Controls
- Budgeting & Cost Control

SERVICE 01

Business & Management Consultancy

We help organisations strengthen their business foundations, improve operational performance and achieve strategic objectives through practical management consultancy and advisory solutions.

Our Services

Business Strategy & Planning

Supporting organisations in defining business objectives, developing strategies and establishing effective plans for sustainable growth.

Business Development & Expansion

Identifying growth opportunities, developing feasibility and plan, supporting expansion strategies and strengthening business development initiatives.

Operations & Process Improvement

Enhancing operational efficiency through process reviews, workflow optimisation and continuous improvement initiatives.

Performance & KPI Management

Establishing performance measurement frameworks, key performance indicators and management reporting systems.

Corporate Policies & SOPs

Developing structured corporate policies, standard operating procedures and management frameworks to promote consistency and accountability.

Organisational Development

Supporting organisational restructuring, role alignment, management effectiveness and capability development, with professional training and coaching.

Corporate Advisory & Business Transformation

Providing management insights, business advisory and transformation support, including consultancy for digital transformation.

Marketing Support

Supporting brand positioning, marketing planning, promotional campaigns and market outreach to enhance visibility and drive business growth.

SERVICE 01 · SELECTED PROJECTS

Selected Projects for Business & Management Consultancy

Practical Expertise. Meaningful Business Impact.

Nexizone works closely with start-ups and established businesses to strengthen management capabilities, improve business performance and support sustainable growth. Our engagements cover business advisory, market expansion, strategic planning, marketing and organisational development.

01. Axior Collective
India

Start-up Advisory & Business Management

Business: Online trading of fashion and lifestyle products.

Scope of Engagement:

- Start-up advisory and business management support.
- Business and marketing plan development.
- Brand development and positioning.
- Social media marketing strategy.
- Organisational development and SOP development.

ENGAGEMENT STATUS: ONGOING

02. Inthings Technologies
India

GCC Market Expansion Advisory

Business: SME – AI & IoT Solutions Provider.

Scope of Engagement:

- Evaluating GCC market opportunities.
- Assessing suitable channels for market entry.
- Identifying potential business partnerships.
- Identifying GCC specific requirements for AI and IoT solutions.
- Providing strategic guidance on regional business dynamics, customer acquisition, and positioning AI and IoT solutions to support sustainable growth.

ENGAGEMENT STATUS: ONGOING

03. Qatar Masters Electro Mechanical
Doha, Qatar

Business Management & Organisational Development

Business: SME – Electrical, HVAC and Plumbing Contractor.

Scope of Engagement:

- Business strategy and planning.
- Marketing strategy and brand development.
- Organisational development and management structure.
- Business process review and improvement.
- Development of operational frameworks.

ENGAGEMENT STATUS: COMPLETED

04. Qatar Masters Group
Qatar – Saudi Arabia

Business Expansion & Strategic Management

Business: Electrical, HVAC and Plumbing Contracting.

Scope of Engagement:

- Business expansion strategy for the Saudi Arabian market.
- Business development and marketing planning.
- Brand positioning and development.
- Organisational development and recruitment support.
- Management and business process improvement.

ENGAGEMENT STATUS: COMPLETED

Our Commitment

From establishing new businesses to strengthening established organisations and supporting international expansion, Nexizone brings practical management expertise and tailored advisory solutions to every engagement.

SERVICE 02

Human Resource Administration Process Consultancy

Building Stronger Organisations Through Effective People Management

People are an organisation's most valuable asset. At Nexizone, we support businesses in strengthening their human resource management processes, workforce planning and organisational capabilities.

Our Services

HR Strategy & Workforce Planning

Developing HR strategies and workforce plans aligned with organisational objectives and operational requirements.

Job Descriptions & Role Clarification

Establishing clear job descriptions, responsibilities, reporting structures and role expectations.

Contract Staffing Strategy

Advising on contract workforce planning, staffing and resource requirements, and providing short-term staffing and manpower support for projects, facilities and events.

Talent Development Strategies

Supporting employee development through structured frameworks, competency enhancement, leadership and communication skills training, coaching, mentoring, performance improvement and effective succession planning.

Manpower Planning & Optimisation

Helping organisations assess workforce requirements, optimise resource utilisation and improve manpower efficiency.

Employee Recruitment & Placement

Sourcing, screening and placing qualified professionals to meet permanent and contract workforce needs.

Our approach focuses on creating structured, efficient and people-oriented HR processes that support organisational performance and business continuity.

SERVICE 02 · OUR PRINCIPLES

Committed to Ethical Practices

Integrity in Every Engagement

Nexizone is committed to conducting every engagement with honesty, fairness and respect. Whether we advise on HR processes, recruit talent or supply manpower, we hold ourselves to high ethical standards, so that clients, candidates and workers can deal with us with complete confidence.

Fair & Transparent Recruitment

Clear, honest communication of roles, terms and expectations to clients and candidates at every stage.

Compliance & Accountability

Operating in line with the applicable labour laws and regulations, and taking ownership of our commitments.

Respect for People

Treating every candidate and worker with dignity, equality and consideration for their welfare.

Confidentiality & Trust

Safeguarding client and candidate information and building relationships on reliability and discretion.

Recruitment Across the Workforce

White-Collar Recruitment

Managerial, professional, technical and administrative talent to strengthen your leadership, engineering, finance, HR, IT and support functions.

- Management and leadership roles
- Engineering and technical professionals
- Finance, accounting and HR
- Administration and customer service
- IT and corporate support

Blue-Collar Recruitment

Skilled, semi-skilled and general workforce for projects, operations, facilities and hospitality, sourced, screened and placed to match your requirements.

- Construction and skilled trades
- Technicians and maintenance staff
- Facilities and housekeeping support
- Hospitality and event personnel
- Drivers, operators and general labour

SERVICE 02 · MANPOWER SUPPLY

Manpower Supply

Flexible Temporary Contract Staffing, Blue Collar and White Collar

Nexizone provides short-term staffing and manpower support for projects, facilities and events, helping organisations scale their workforce quickly while keeping operations running smoothly and cost-effectively.

White-Collar Temporary Contract Staffing

Qualified professionals on temporary contracts to cover peak workloads, special projects and interim requirements.

- Engineers and technical professionals
- Project and site management staff
- Administrative and office personnel
- Accounting and finance support
- HR, customer service and IT support
- Sales and business development support

Blue-Collar Temporary Contract Staffing

Reliable skilled and general workforce on temporary contracts for project, facility and event requirements.

- Skilled tradespeople and technicians
- Helpers and general labour
- Drivers and equipment operators
- Facilities and housekeeping support staff
- Event and hospitality support staff
- Warehouse and operations support

Where We Supply

Projects

Short-term manpower to meet project deadlines and workload peaks.

Facilities

Temporary staffing to support facility operations and services.

Events

Flexible teams for corporate events, functions and guest-facing needs.

Quick mobilisation, flexible contract durations and dependable manpower, so you can focus on your core business.

SERVICE 03

Hospitality Services

Creating Memorable Experiences Through Professional Hospitality

We provide hospitality-related support and coordination services with a focus on professionalism, guest satisfaction and seamless service delivery. Our approach is centred on creating positive experiences, maintaining service standards and supporting organisations in their hospitality requirements.

Our Services

Corporate Hospitality

Supporting corporate hospitality arrangements and professional guest engagement.

Events Planning & Execution Support

Providing planning, coordination and execution support for corporate events and business functions.

Guest Relations & Reception

Supporting professional guest reception, interaction and visitor management.

Hospitality Coordination

Coordinating hospitality arrangements and related service requirements.

Guest Experience Support

Enhancing guest satisfaction through attentive service and organised hospitality support.

Hospitality-Related Support Services

Providing supporting services to meet hospitality-related operational requirements.

Events Support Services

Assisting with event logistics, coordination and hospitality-related arrangements.

Short-Term Event Staffing

Providing short-term staffing support for events, functions and guest-facing requirements.

OUR CLIENTS

Our Clients: Trusted Partnership

Gulf Contracting	Teyseer Holding W.L.L	Inthings	Axior Collective
Qatar Cleaning Company W.L.L	Sheraton Hotels & Resorts	Six Construct	Juken
Daiso	Target Security Group	Coastal Qatar	Pizza Hut
Landmark Group	Magnum Hotel & Suites Westbay	Marza Hypermarket	Al Hamad Security Services
Global Village	Nando's	LB Aluminium Berhad	Qatar Security & Guarding Services Co. W.L.L
Marrybrown	7-Eleven	Qatar Master W.L.L	SOLB26 Steel Structures
Qatar uPVC Windows + Doors	Resala Care	Qatar Care	

INDUSTRIES

Industry Expertise Across Diverse Sectors

Nexizone supports organisations across a broad range of industries, bringing adaptable business solutions and professional expertise to different operating environments.

Our Focus Industries

Construction

Supporting organisational effectiveness, operational management and workforce planning.

Hospitality

Supporting hospitality operations, guest relations and service coordination.

Infrastructure

Supporting business operations, project management and organisational development.

Oil & Gas

Supporting operational efficiency, workforce planning and management processes.

Railways & Transportation

Supporting project coordination, organisational planning and operational improvement.

Airports & Aviation

Supporting hospitality, management processes and service delivery requirements.

Healthcare

Supporting administrative processes, organisational structures and workforce planning.

Manufacturing

Supporting operational efficiency, process improvement and performance management.

IT & Technology

Supporting digital adoption, management systems and organisational efficiency.

Food & Agriculture

Supporting production efficiency, supply chain management and workforce planning.

Energy & Renewable Energy

Supporting project coordination, organisational planning and sustainable growth.

Waste Management & Environment

Supporting operational management, compliance processes and workforce planning.

CONTACT US

Let's Build Success Together

At Nexizone, we believe that successful partnerships begin with understanding, trust and a shared commitment to excellence. Whether you are looking to strengthen your business operations, improve organisational performance, develop your workforce or enhance hospitality services, we look forward to working with you.

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Let's start a conversation and explore how we can support your business objectives.

VISIT OUR WEBSITE

www.nexi-zone.com

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